REGULATION OF DOWNSTREAM

Downstream

- □ Refining of Petroleum Crude Oil
- Processing and Purifying of Raw Natural Gas
- Marketing and Distribution

□ Focus Is on Refining and Processing

Why Important

Significant Revision of Plans

from developing single oil and gas processing complex to modernizing existing oil processing and developing gas processing and petrochemical

changing legal landscape, structure philosophies, technology, and requirements

recent updates on plans

Revision of Plans

- Original Plan
 - □ implementation during 2017-2020
 - consisting of
 - gas processing plant of 10 BCMA capacity
 - refinery of 10 MTA capacity
 - petrochemical plant (ethylene/propylene unit, HDPE, LLDPE, and others)
 - power plant of 250 MW

Revised Plans

Geographical Split, Reduction of Capacities

□ Gas Processing Plant

- same location and capacity
- current stage: engineering presumably completed, moving to construction
- expected in 2022

Revised Plans - Continued

- Refinery
 - upgrade of existing Heydar Aliyev Baku Oil Refinery
 - AzarNeftYag (Azerneftyag) merged into it in 2015, ceased to exist
 - bitumen facilities commissioned December 2018 (AzarNeftYag's bitumen unit commissioned in 2000)
 - close of November 2020 for Euro 5 diesel 3 MTA
 - close of February 2021 for Euro 5 gasoline 2.2 MTA

Revised Plans - Continued

- Petrochemical Plant, Sumqayit Chemical Industrial Park (SCIP)
 - polypropylene (PP) 184,000 TA commissioned 2018
 - □ HDPE 120,000 TA commissioned 2019

□ Power Plant?

Structure-Driven Regimes

□ (Risk) Profiles of Participants

- □ State Originator, Owner, and Sponsor
- □ Roles of Foreign Businesses
 - financing, typically, supported by State
 - contracting

Legal Regime: Recap

- Constitution
- International Agreements
- □ Codes:
 - Civil
 - Land
 - Town-Planning and Construction
 - Other

Legal Regime: Developments

□ BOT (build-operate-transfer) Law Effective April 2016

no practical developments

Law on Permits and Licenses Effective June 2016

considerable improvement of regime

Legal Regime: Developments - Continued

- Incentives
 - SMEs and Start-ups
 - regime introduced 2019 probably, nothing for downstream
- Special Regimes
- □ Law of Alat Free Economic Zone Passed in 2018
 - status not clear
- Industrial and Technological Parks
 - petrochemical and SCIP

Stages

■ Land Allocation

□ Preparations to Construction

engineering survey

opinions

Stages - Continued

- placement at site
- construction passport issued
- commencement of design
- design preparation
- evaluation of design

Stages - Continued

construction permit

Construction

Commissioning

Operating

- Licenses
 - (production of gas and) processing of natural gas
 - transportation of gas
 - distribution of gas
 - processing of oil and oil products
 - transportation of oil and oil products by pipelines

Operating - Continued

 Oil and Gas Processing Still Reserved for State/State-Controlled Companies

Exemption of Budget-Funded Enterprises from Licensing Removed in 2018

THANK YOU